

# *Playbook*

## **TNT Home Services**

Reliable and professional home services you can count on.

**Page 6**

## **888 Heating and Air Conditioning**

The number that cares.

**Page 4**

## **Lifetime Windows and Siding**

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**Pages 8 and 9**

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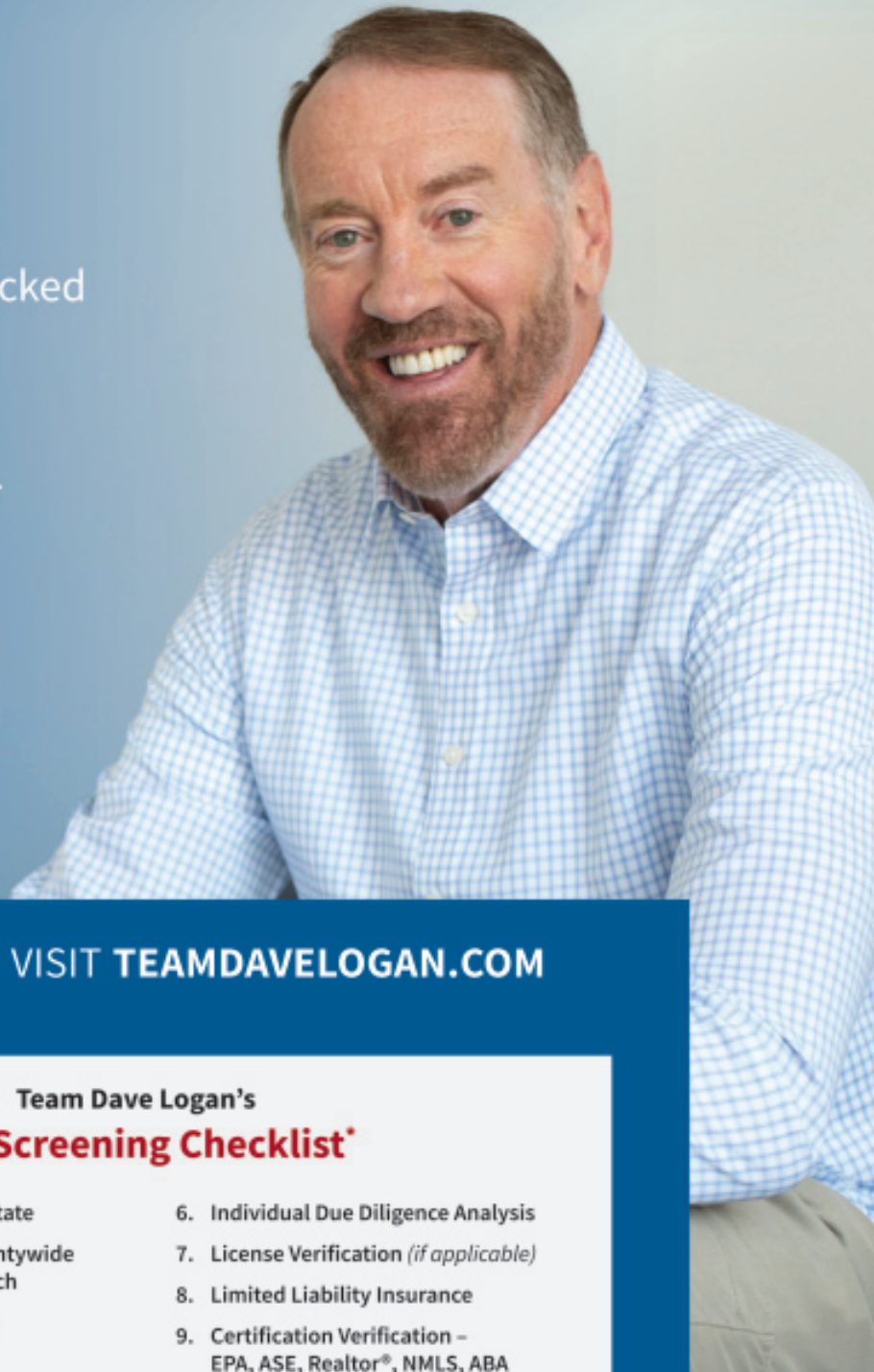
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\*Subject to credit approval. See dealer for details.

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For 13 years,  
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pros they can trust.

If you're looking for a  
**reputable pro** for your  
next project, be sure  
to **look for the logo!**



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## Team Dave Logan's **Pre-Screening Checklist\***

- |   |   |
|---|---|
| 1. Colorado Secretary of State                            | 6. Individual Due Diligence Analysis                          |
| 2. US, Statewide, and Countywide Criminal Database Search | 7. License Verification <i>(if applicable)</i>                |
| 3. Patriots Act/OFAC/BXA/Terrorist List Search            | 8. Limited Liability Insurance                                |
| 4. Business and Personal Credit Report                    | 9. Certification Verification – EPA, ASE, Realtor®, NMLS, ABA |
| 5. Civil Lawsuit Search                                   | 10. Better Business Bureau                                    |
|   | 11. Malpractice Insurance                                     |

\* Team Dave Logan has screened, to the best of our ability, the professionals listed herein. However, no screening method is perfect and important items can be missed. Team Dave Logan recommends obtaining multiple estimates and doing your own due diligence before inviting any company to work with you.



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*Ronnie Thornton*



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# ALTITUDE

## WINDOWS AT HIGH ALTITUDE

May 2022

With such a vast terrain of dramatic landscapes, Colorado is a beautiful place to live, with the views to match. However, homes located in higher altitudes will experience some differences in regular wear and tear that are important to take into consideration when building. When searching for new windows, whether you are replacing windows that are warped and losing their seals, or simply giving your home a face-lift, it is important to understand how higher elevations can affect certain products.

### THE EFFECTS OF HIGH ALTITUDE ON WINDOWS

Most modern windows have been optimized for energy conservation by using a double- or triple-pane glass system that has a gas filling in between the panes for additional insulation and a reduction in the heat energy that is transferred through the window. Unlike our bodies, windows cannot self-regulate according to pressure changes. When these gases, such as argon, are exposed to changes in pressure from higher elevations, they can begin to expand, which can cause structural problems, including:

- Pane cracks or shattering
- Warped frames
- Broken window seals
- Compromised structural integrity

In order to ensure that your home's beautiful Colorado view isn't compromised by window damage or pane clouding, it is helpful to understand what products are the best fit for your home.

### THE BEST WINDOWS FOR HIGH ALTITUDES

When choosing your windows, there are two key things to consider: where does the window come from and what features make it resistant to pressure changes? The content below will address both of these questions!

### SOURCE YOUR WINDOWS RESPONSIBLY

Most window products are manufactured in locations below 1,000 feet, which is not ideal for homes above 5,000 feet in need of windows. When dealing with higher altitude homes, one of the first go-to responses for window installation contractors is to source windows from local manufacturers. This means that the windows themselves would not undergo as much stress from dramatic changes in pressure during the shipment process.

While this may be effective if you have reputable, high-quality manufacturers in your area, this will not be a perfect solution for everyone. At the end of the day, it all comes down to product quality.

### FEATURES TO LOOK FOR

Thankfully, the options are seemingly endless when it comes to windows. The market is flooded with windows that can satisfy form, function, and style.

For high-altitude homes, people generally avoid windows with argon gas insulation between the panes. Instead, look for window styles with internal capillary tubes that allow internal air to flow between the panes and equalize during pressure changes. Pultruded fiberglass technology and Low E glass

components are the perfect solution. Tubes will be sealed off during installation and there are ENERGY STAR® rated options available for energy efficiency.

If you are looking for a gas-insulated window, triple-pane windows may be a viable option. While triple-pane windows may be at a slightly higher price point, they also are less likely to be damaged by the changes in pressure and are a pristine example of optimized energy technology for insulated windows.

### CONTACT LIFETIME WINDOWS AND SIDING FOR YOUR COLORADO WINDOW INSTALLATION

When your home needs new windows, see to it that the project is done right and call in the experts at Lifetime Windows and Siding! We have refined the window-buying experience for our customers and will ensure that your home is outfitted with the best.

**INFINITY**  
from **MARVIN**  
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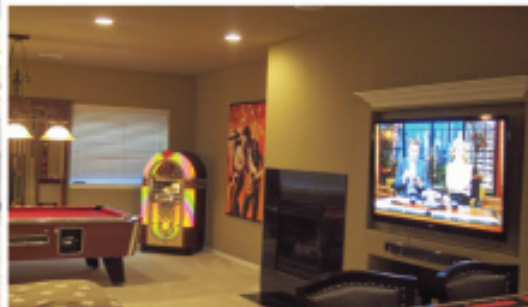
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<sup>1</sup>Subject to availability, on a total purchase of 3 or more. 24% discount valid during first appointment only. To qualify for discount offer, initial contact for an appointment must be made and documented on or before 5/31/22 with the purchase then occurring on or before 6/10/22. <sup>2</sup>No payments and deferred interest for 24 months available from third-party lenders to well qualified buyers on approved credit only. No Finance Charges will be assessed if promo balance is paid in full in 24 months. Products are marketed, sold and installed (but not manufactured) by Renewal by Andersen retailers, which are independently owned and operated under Window Warmth, LLC d/b/a Renewal by Andersen of Colorado. See complete information and entity identification at [www.rbaguidelines.com](http://www.rbaguidelines.com). ©2022 Andersen Corporation. ©2022 Lead Surge LLC. All rights reserved.

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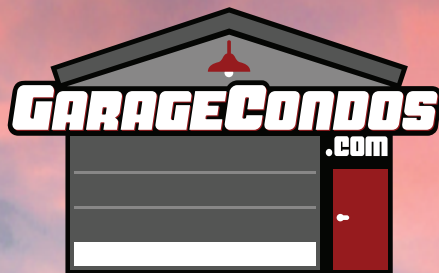
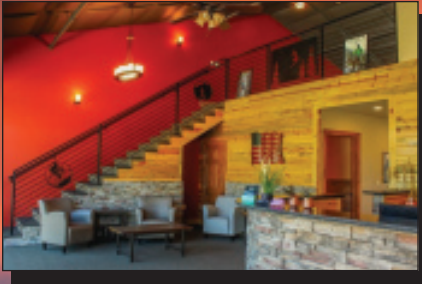
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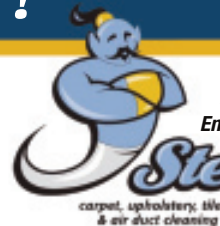
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