

# **Playbook**

## **888 Heating and Air Conditioning**

Your number for comfort!

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## **Fix-It 24/7**

House in trouble?  
Call the green bubble!

**Page 7**

## **The Garage Doctor**

What to know about replacing  
your garage door.

**Pages 18 and 19**

## **Mighty Plumbing and Heating**

Mighty supports the Romito Foundation.

**Pages 22 and 23**

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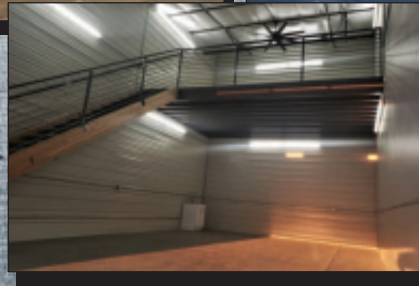
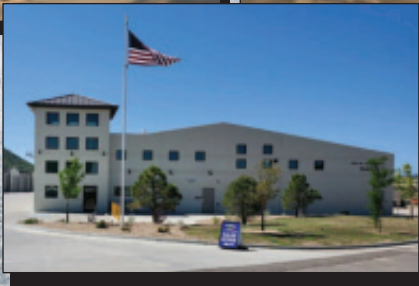
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# What to Know About Replacing Your Garage Door



The first thing you should know about garage door replacement is that, according to a 2019 study by Remodeling magazine, it is the number one home improvement with the greatest return on investment\*! So, whether you're considering replacing your garage door because your current door is damaged, or you're looking for a way to update the exterior aesthetics of your home, the garage door you choose for your home really does matter.

But picking out a new garage door isn't always an easy task. There's a lot to consider. You may be asking...

- What material is best?
- What style of door will complement my home?
- How much should I spend?
- Do I need a new garage door opener?

**For all of the complicated questions, you'll want a highly-skilled expert who can guide you through the process of selecting a garage door that's perfect for your home.**

"If you're thinking about replacing your garage door, it's important to work with a reputable professional who is focused on providing honest information and educating their customers. This expert should be able to help you identify what you need from your garage door versus what you want from your garage door without trying to upsell you on unnecessary features or add-ons," says Trapper Searles, owner of The Garage Doctor, a local, Denver-based business that has served the community for 16 years.

Once you have hired an experienced garage door expert to help you determine your needs and your wants, you can work together to decide what type of door and opener will meet those requirements. **From wood carriage doors to modern metal doors and everything in between, there are a lot of exciting options to choose from,** but the choices can feel overwhelming for some.

"One of the biggest challenges our customers face is deciding which garage door and garage door opener will work best for their home. We love providing expert guidance to help our customers select well-crafted options for their homes," Trapper says. "There's nothing more satisfying than offering top-tier customer service during the selection process and then following that up with high-quality work during the installation process."

When it comes to replacing your garage door, **choosing the right garage door for your home is equally as important as choosing the right garage door expert.** Trapper and his team at The Garage Doctor will guide you through your options and ensure that you're satisfied from the moment you call them to the moment your garage door installation is complete.



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\*Source: <https://www.remodeling.hw.net/cost-vs-value/2019/>

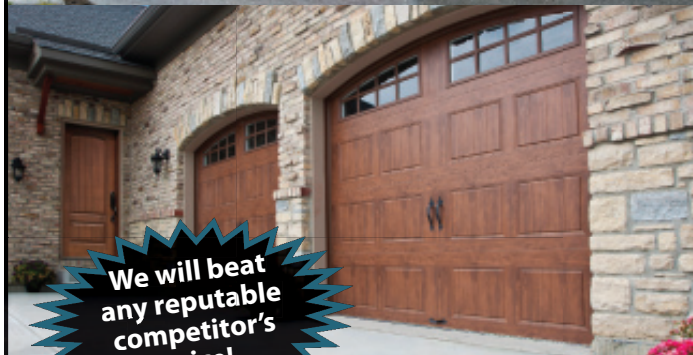




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# ONE MONTH ONLY WINDOW & DOOR

## Flash Sale



This is a Flash Sale, and that means it won't last! **You only have 31 days to get this discount & special financing, and there are limited appointments available!**

**Sale ends  
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**SAVE \$320** *plus*  
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**SAVE \$870**  
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**EXTRA 3%  
DISCOUNT**

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**NO NO NO**

Money Down Payments Interest

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**RENEWAL  
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FULL-SERVICE WINDOW & DOOR REPLACEMENT

Call for your **FREE Window  
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<sup>1</sup>Offer not available in all areas. Discount applied by retailer representative at time of contract execution and applies to purchase of 3 or more windows and/or entry or patio doors. 3% cash discount for payment in full by cash or check applied at time of sale. Cannot be combined with other offers. Initial contact for a free Window and Door Diagnosis must be made and documented on or before 7/31/21, with the appointment then occurring no more than 10 days after the initial contact. No payments and deferred interest for 12 months available to well qualified buyers on approved credit only. Not all customers may qualify. No Finance Charges will be assessed if promo balance is paid in full in 12 months. Renewal by Andersen retailers are independently owned and operated retailers, and are neither brokers nor lenders. Any finance terms advertised are estimates only, and all financing is provided by third-party lenders unaffiliated with Renewal by Andersen retailers, under terms and conditions arranged directly between the customer and such lender. Window Warmth, LLC d/b/a Renewal by Andersen of Colorado, "Renewal by Andersen" and all other marks where denoted are marks of Andersen Corporation. ©2021 Andersen Corporation. All rights reserved. ©2021 Lead Surge LLC. All rights reserved. All sales, marketing and installation of windows is conducted by Renewal by Andersen of Colorado, an independently owned and operated affiliate operating in CO and NM.





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**12 Year Warranty on Labor**

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**20% OFF**  
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Not valid with any other offers.

**15% OFF**  
Any Gutter  
Service

Not valid with any other offers.  
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YEARS  
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**30 MINUTE  
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**\$40 OFF** | Any Work  
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CPN40

Expires 8/31/2021

**\$49 TUNE  
UP**  
FURNACE  
OR AIR CONDITIONER

HTUNE49

Expires 8/31/2021

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Fan or Fixture  
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CPN39

Expires 8/31/2021

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Provide coupon after quoted price.  
Offer applies to High Efficiency units above 85% or 90% SEER.  
Cannot be combined with other offers.

CPN400

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**\$35 OFF**  
PLUMBING  
INSPECTION

CPN35

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(with approved credit)

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Patented, High-Strength Hangers

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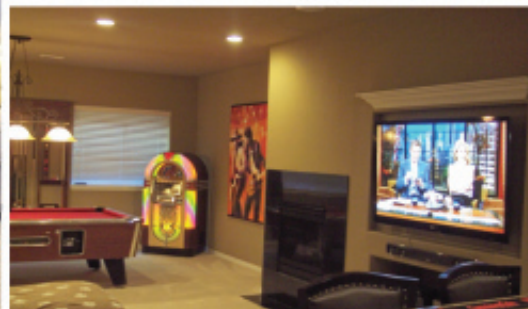
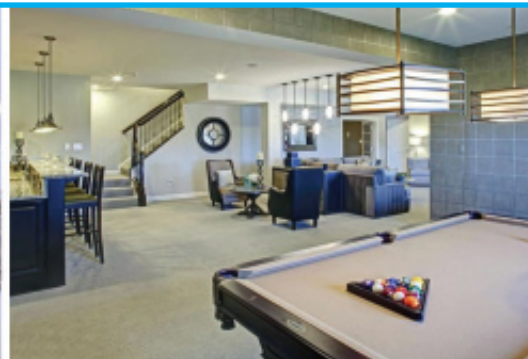
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**15% OFF**  
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